

| Warrant No: | G00322/01/00 | Operation: | DASHA |
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| Call date/time: | 31/05/2016 17:02:44 | Transcribed by: | |
| Session No: | 10301 | | |
| Proofed by: | | Date: | 20/03/2018 |

HAWATT TO KONISTIS

HAWATT MICHAEL HAWATT KONISTIS LAKI KONISTIS

KONISTIS: Michael.

HAWATT: Hi Laki.

KONISTIS: Hi mate how are you?

HAWATT: Good - good.

KONISTIS: Good ah –

HAWATT: (INAUDIBLE)

KONISTIS: - yes go.

HAWATT: I - I've - I've been trying to get a hold of Charlie and (UNINTELLIGIBLE)

sending messages and called and I'm waiting for him to call me back.

KONISTIS: Yep.

HAWATT: He hasn't responded as yet so –

KONISTIS: Right.



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HAWATT: (UNINTELLIGIBLE) where the hell whether he's in Sydney or somewhere else I

don't know.

KONISTIS: Right. Okay look I just wanted to talk to you before the meeting. Ah – ah

hopefully you guys can meet to night. Alright you – you know that they've – the

only sticking point is this last bit the commission right.

HAWATT: Yeah.

KONISTIS: Whether it's three or five or whether they want to include it or not if he - if - if - if

you see that there's a problem with him adding it onto the – you know as part of

the agency agreement.

HAWATT: Yep.

KONISTIS: Right as long as you and George are a hundred percent sure that, you know, he will

deliver you know when he's meant to.

HAWATT: Yeah.

KONISTIS: John and I do not have a problem (UNINTELLIGIBLE) doing it the way – you

know doing it as a consultancy or doing it something separate.

HAWATT: Oh okay.

KONISTIS: (UNINTELLIGIBLE) if you - if - if you see it as be - being a problem say look



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alright what about we do it like this whatever right?

HAWATT: To me – to me it is a problem for him because of this particular site has a

partnership with a public company.

KONISTIS: Yes.

HAWATT: And – and he - he can't – he said he can't – he can't go more than whatever – I

mean he's - he's going a little bit above the norm -

KONISTIS: Yes.

HAWATT: - even though the other company's only charging one percent alright. The – the

issue is he - he's got to - he's got to do correctly and that's why - and that's why -

KONISTIS: Yeah.

HAWATT: - he's accepted the original offer.

KONISTIS: Yeah right look –

HAWATT: And now you're changing it and I – I just (UNINTELLIGIBLE) change –

KONISTIS: - right yeah. Look if you see – if you see that it's a sticking (UNINTELLIGIBLE)

John and I had a meeting this afternoon and we said look we're prepared to risk
 you – no – no we're prepared to risk it because at the end of the day you – you're

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going to get nothing the other way if it falls through we're – we're - you know we're going get nothing.

HAWATT: Absolutely. Absolutely (INAUDIBLE) -

KONISTIS: Right. Now we know that he's – we know that he's agreed to you now s – them

signing the agency agreement for two point two the offers on the table as we said. Right so the only sticking point is this additional you know commission now and

how – and how to you know –

HAWATT: Well he's – he's agreed to it, he's agreed to it there's no problem with it –

KONISTIS: (INAUDIBLE)

HAWATT: - that's why we need to move forward with it.

KONISTIS: That's – that's right.

HAWATT: That's what I said to George –

KONISTIS: Yeah.

HAWATT: I said to George you start – look start preparing – getting the contract.

KONISTIS: That's right we need - that's right.



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HAWATT: (INAUDIBLE) George – George is supposed to be running this now.

KONISTIS: (INAUDIBLE)

HAWATT: And I don't know what's happening, I don't know why he's not contacting Charlie

and organising the contract and picking it up and – and get the ball rolling based

on our agreement.

KONISTIS: (INAUDIBLE)

HAWATT: 'Cause now – now you're creating more delays and I think – and – and I have

concerns with delays. Once you have delays and then -

KONISTIS: Well – well especially when they're hot, these guys are hot and they're asking for a

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HAWATT: Well –

KONISTIS: - contracts and soon as (INAUDIBLE) -

HAWATT: Well get George to get the contracts for them.

KONISTIS: Yeah.

HAWATT: It's ready, we've already agreed to it, but I - I want to talk to him about the

change now it's another problem which we could turn around – he could turn

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around and say oh no forget it I'll go with the other mob.

KONISTIS: Yeah.

HAWATT: You know (INAUDIBLE) -

KONISTIS: (INAUDIBLE) that's – that's why – that's why I'm saying if – if (INAUDIBLE) –

HAWATT: I'm happy – I'm happy with the original deal of – of he gets his hundred whatever

the case is and – and – and we get our –

KONISTIS: Yeah.

HAWATT: - whatever (INAUDIBLE) -

KONISTIS: See what happened I'll you – I'll tell you what happened I think John met with

George and George told him that the initial (INAUDIBLE) was that there was

going to be a hundred for – for each.

HAWATT: Yeah.

KONISTIS: Right (INAUDIBLE) it's already agreed to that it was going to be five hundred and

that's why John said well if it was already agreed to well then should stick to that

agreement.

HAWATT: (INAUDIBLE) wasn't agreed to, it wasn't agreed to to that extent. Not – not like

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that. It wasn't agreed to that.

KONISTIS: Yeah (INAUDIBLE) –

HAWATT: Charlie never agreed to anything in regards to that site. Never.

KONISTIS: Yes. Well look he's – he's – he's your guy ah I – you know we're happy to leave

that to you guys right we're happy to leave Charlie to you guys because you guys

know Charlie we know the other guys right.

HAWATT: (INAUDIBLE)

KONISTIS: Now the other guys – the other guys are jumping up and down saying we've agreed

where's the fucking contract - where's the contract -

HAWATT: (INAUDIBLE) well that's what we really need to go ahead and nobody's doing

anything all you guys -

KONISTIS: (INAUDIBLE)

HAWATT: - all you guys are doing is causing – you're throwing a spanner into the works and

you're gonna fuck it up it's simple as that.

KONISTIS: Alright.

HAWATT: And I can see it happening. Yeah- if I - if I talk to him he'll probably just oh



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forget it, it's – it's becoming complicated.

KONISTIS: Char (INAUDIBLE) hasn't Charlie – Charlie would have a contact would he?

HAWATT: Just get George (UNINTELLIGIBLE) George's got the contract, George's got

everything. Get George to chase it up it's his job now to do that.

KONISTIS: Yeah, should we wait till you guys meet and then do it or what?

HAWATT: No there's no need to meet he's already said go ahead. If we – let's stick to the

original deal that – that he said he's happy with and to go ahead with it, he's happy with it. Why (UNINTELLIGIBLE) why do we (UNINTELLIGIBLE) change

anymore.

KONISTIS: Fuck yeah, but when can he sign John's agreement so there – there consortium is

comfortable to move forward. That's the other thing.

HAWATT: Well get – get – get the paperwork ready for God's sake what are you going to

sign?

KONISTIS: Yeah. Yeah exactly – exactly.

HAWATT: (INAUDIBLE) he's got nothing to sign, you – you're the guys that are supposed to

be bringing all this forward.

KONISTIS: Yep.



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HAWATT: He – as far as he's concerned all he's doing is this is the contract and this is what

attached to the contract and that's the end of it.

KONISTIS: Right 'cause he's (UNINTELLIGIBLE) when you spoke to him he agreed to that

additional hundred fifty fifty each and that – and we're done didn't he?

HAWATT: That's correct.

KONISTIS: So what – why we killing ourselves then? That's right.

HAWATT: (UNINTELLIGIBLE) I don't understand why you're going around the – the world.

KONISTIS: Alright yep, right.

HAWATT: You guys – you guys become so complicated and it becomes so difficult you ended

up –

KONISTIS: Alright.

HAWATT: - with nothing –

KONISTIS: Alright –

HAWATT: -and that's what (INAUDIBLE) concerns me.

KONISTIS: Right, yeah look that's what concerns me too I'd rather risk it and see how we go

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so what (INAUDIBLE) - why don't we -

HAWATT: There's nothing to risk, the – the – listen – listen there is nothing to risk –

KONISTIS: Right.

HAWATT: - the guy makes a commitment he makes a commitment that's the end of it.

KONISTIS: That's right. Okay here's – here's what we'll do, let's – just in case – in case you

guys end up meeting tonight -

HAWATT: (INAUDIBLE) Laki – Laki – Laki all you need to do is you ring George,

alright -

KONISTIS: Yeah.

HAWATT: - ring George and tell him George get us the contract for what the agreement we

agreed on, that's the end of it.

KONISTIS: That's right – that's right. Alright well what – we'll do that tomorrow morning.

Just in case you guys meet tonight -

HAWATT: I'm not – I'm not going to go I'm (UNINTELLIGIBLE) I'm going out tonight.

I'm going to a fun for a – our GM, so there's a farewell thing on. So –

KONISTIS: Alright (INAUDIBLE) –



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HAWATT: (INAUDIBLE)

KONISTIS: Alright I'll – I'll get John, I'll get John.

HAWATT: (INAUDIBLE) to ring George –

KONISTIS: Yeah I'll get John to ring George.

HAWATT: Alright, and just say go ahead and forget it.

KONISTIS: Yep, alright beautiful.

HAWATT: Just ask him to get the contract, get it going.

KONISTIS: Yep – yep beautiful alright done.

HAWATT: Alright okay bye.

KONISTIS: Alright no worries thanks Mike –

HAWATT: Bye - bye.

CALL ENDS